

Firm Brochure

The Firm

The Firm prides itself in providing personalized service and hand holding clients based in India and abroad in all their legal requirements and providing a practical and commercially sound approach in solving their business issues and achieving their business goals and objectives. It works closely with each client to understand the practical aspects of the client's business and provide high quality services at minimum costs.

With its lawyers having first-hand knowledge and experience of the Indian market, the Firm acts and advises on transactions across a broad spectrum of areas and industries. For international clients the Firm endeavours to provide the facility of a 'one stop shop' for all their legal and business requirements in India.

The Firm has worked in collaboration with many renowned law firms, accounting firms and counsels in India and abroad on multifarious projects.

The Firm operates through integrated network offices in New Delhi, Bangalore, Kolkata and other cities in India. The Firm also works closely with foreign law Firms and lawyers operating in foreign jurisdictions including USA, UK, Singapore, Hong Kong, Dubai, Australia. At all times the Firm retains the care, control and supervision of all matters referred to any correspondent offices that act under its guidance and instruction.

Founding Partner

Vivek Daswaney is a founder partner of the firm sitting in the Mumbai office.

He has more than 25 years of experience as practicing Advocate & Solicitor. He is a LLM in corporate and commercial laws and qualified solicitor in Mumbai and England & Wales. He has also qualified as an Insolvency Professional.

He started his career as a litigation lawyer and over the years moved on to the transactional advisory practice where he is more focused on brick-and-mortar transactions involving corporate, real estate and employment issues. He also handholds his promoter clients in testamentary and inheritance planning.

In the course of his practice Vivek has been a partner at ALMT Legal, D.H. Law & Associates and IndusLaw.

He is often invited to speak in conferences and seminars across India and is also presently associated with a few law & management colleges as a visiting faculty.

Practice Areas

The Firm endeavours to be a one stop shop and handhold its clients in all their legal requirements. The Firm is always transparent on the fee structure and has internal expertise in the following areas:

Mergers & Acquisition/Private Equity/General Corporate

The Firm has advised on structuring transactions and is actively involved in negotiating and drafting the documentation involved in M&A's in India and abroad.

The Firm is committed to the highest standards of drafting and reviewing of any documentation including Term Sheet, Memorandum of Understanding, various forms of agreements in relation to any given transaction, including, Share Purchase Agreements, Share Subscription Agreements, Shareholders Agreements, Stock Swap Agreements, Slump Sale / Slump Exchange Agreements, Non-Compete Agreements, Non-Disclosure Agreements, Escrow Agreements, Employment Agreements etc.

The Firm represents private equity firms in relation to all aspects of their business, conducting Legal Due Diligences, structuring and organizing fund sponsors and investment of their funds, managing target entities, financing, exiting transactions, negotiating and drafting agreements.

➤ Real Estate

The Firm has an exclusive team and extensive experience in dealing with the conveyances and specializes in setting up structuring foreign investment in the real estate sector in India, conveyancing and drafting, Leases, Gifts, Setting up and Re-development of a Co-operative Housing Society, Development Regulations, Title Investigations, SRA Schemes and assisting and advising on transactions relating to land and buildings situated on private land as well as lands owned/managed by various government authorities such as MIDC, GIDC, RIICO, SEZ etc.

The Firm renders service in projects such as Information Technology Parks, Cluster Development, Integrated Townships, Commercial Complexes/ Centres, Hotels, Resorts, Multiplex Entertainment Centres, Industrial estates and sheds, Special Economic Zones, Warehousing and Logistics, Agricultural lands and farm houses, Slum Developments, Rehabilitation Projects. The firm has advised hotels, food chains, malls in acquiring land, project finance, licenses and permissions.

The Firm also assists its clients in adjudication, stamping and registration of all kinds of property documents.

Employment and Labour Practice

The Firm advices its clients on a wide range of employment and labour law related issues. The range of services include advising on relevant applicable Indian labour laws, regulatory requirements mandated for employers, drafting and/or reviewing of employment contracts and employee manuals. The Firm advices its clients and keeps them informed of the latest amendments that may impact their business. The Firm provides its clients with strategic advice and documentation and assists them in effectively dealing with various employment law issues. The Firm assists and advices its clients in ESOP plans, employment contracts for all levels along with statutory compliances such as provident fund contribution, bonuses, employee insurance and payment of gratuity. Its advice extends on the



applicability of HR laws, the obligation and compliances/non-compliances, retirement benefits, payments of bonus.

In M&A transactions the Firm is retained to evaluate and restructure employee integration, benefit plans, lay-offs, etc

Private Practice/Testamentary

The Firm has evolved in advising their clients in inheritance planning and assisting them in preparing wills, forming trusts, obtaining probates, succession certificates and generally becoming their family lawyer.

Client Profile

The Firm has assisted and represented clients from various sectors of the industry. Assistance and hand holding have been provided for day-to-day management and operations issues. The Firm helps its clients in all ways possible including their secretarial compliances, general commercial contracts, labour issues, borrowings, IPR registrations and management, property purchase sale etc. Some of the Firm's clients include:

- Multi-national companies and Family Businesses operating in India
- Developers, Societies, Condominiums, Property Management Companies
- Funds (PE/VC)
- H.R Consultants & Advisors
- Broadcasters and TV channels.
- In sectors: Food & Beverages Jewellery, I.T, Textiles, Diagnostic Centre, Educational Institutions, Hospitality Sector, Paints etc.

The Firm has retainer arrangements with several companies to manage their entire legal department.

Contact details

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